



THE IDEA HUNTER TEAM IS HIRING

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We are on the hunt for an energetic, creative, professional and ambitious sales person to add to our team. We are a group of hard working, dedicated and fun-loving people who are beyond passionate about the latest trends in live entertainment experiences. *“We Don’t Do Ordinary”*

Your focus will be to achieve maximum sales growth, profitability and build client relationships by effectively selling and promoting the company’s artists and services within the corporate market. You will work directly with clients, event planners and our entertainment artists.

Roles and Responsibilities:

- Present and follow up on all sales opportunities and goals
- Maximize relationships with clients to increase entertainment opportunities.
- Establish and implement the appropriate sales strategy to meet and exceed targets.
- Manage costs to maximize profitability for each sale.
- Complete administrative paperwork, reports, contracts and assist others as needed
- Be onsite at client events to liaise with clients and the artists

We are looking for:

- Event Industry Experience -(Entertainment An Asset) *2 Years Min*
- Social Media Experience
- Graphic Design Experience
- Onsite Event Experience an Asset
- Ability to Update Website
- Exemplary Communication Skills
- Proposal Writing
- Proven Reliability
- Ability to Work Some Evenings and Weekends as Needed

Do you enjoy going to events and finding the newest talent? Do you have a passion for events? Do you see inspiration in everyday life? Do you have an eye for detail? Are you an ultimate professional and love to work hard? If so, we need you on our team!

Please submit your resume to Janice @ jc@theideahunter.ca

ABOUT THE IDEA HUNTER

The Idea Hunter is a corporate entertainment company that is invested in creating the latest trends in live entertainment experiences. While our foundation was established in Toronto, our ideas travel across Canada, the United States and beyond.

What sets The Idea Hunter apart is our roster of exclusive entertainment acts. At The Idea Hunter **“WE DON’T DO ORDINARY”**. We’ve hunted down ideas from musical experiences, live performance art, dance, DJ’s, bands, to magic, circus, strolling entertainers, photo booths, brand ambassadors, cultural acts, and technology acts to name a few. Find out more about us at www.theideahunter.ca